



# REAL ESTATE REPORT

Q1 2024

ORANGE COUNTY

Dear Homeowner,

The Quarterly Report offers insight into residential real estate sales activity and regional trends. It complements the Area Report, giving you a broader look at the real estate market. If you are interested in receiving the Area Report, please let me know. I would be happy to set that up for you.

The market summary below offers a look at sales activity for the prior quarter and year, along with current and past year-to-date statistics. The graphs cover several different aspects of the real estate market. Note how some of the graphs break out trends by price increments. Please contact me if you would like more information on your current market.



**SCOT CAMPBELL**

Direct: 714-336-0394

Cell: 714-336-0394

[sdcampbellrealtor@gmail.com](mailto:sdcampbellrealtor@gmail.com)

[scotcampbell.com](http://scotcampbell.com)

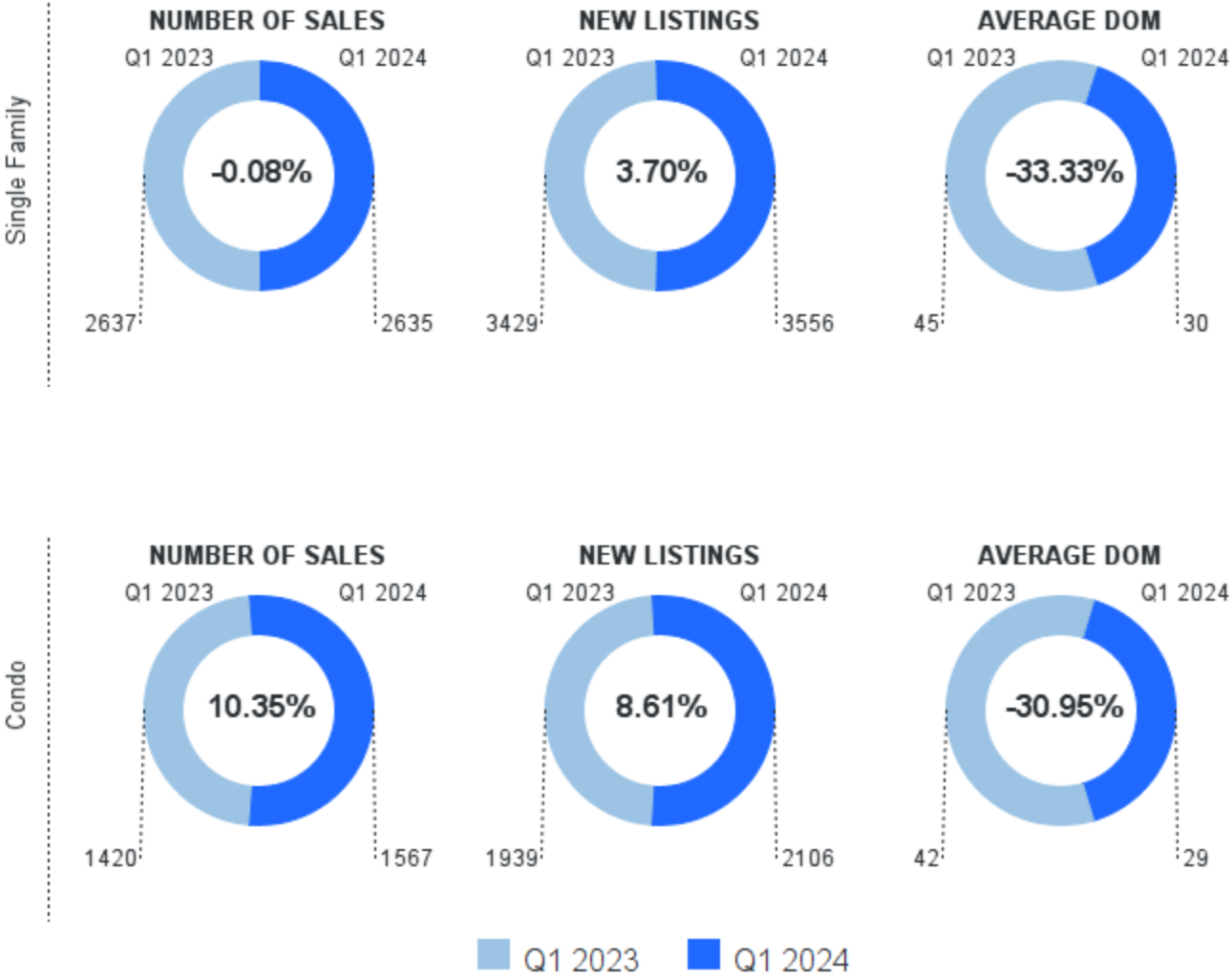


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ORANGE COUNTY | Q1 2024

REAL ESTATE SNAPSHOT - Change since this time last year



# REAL ESTATE SNAPSHOT

ORANGE COUNTY

Q1 2024

3.57%



PROPERTIES SOLD  
ALL PROPERTY TYPES

14.86%



AVERAGE SOLD PRICE  
ALL PROPERTY TYPES

15.02%



MEDIAN SOLD PRICE  
ALL PROPERTY TYPES

5.48%



NEW LISTINGS  
ALL PROPERTY TYPES

12.64%



AVERAGE LIST PRICE  
ALL PROPERTY TYPES

11.34%



MEDIAN LIST PRICE  
ALL PROPERTY TYPES

26.16%



LIST/SELL PRICE RATIO  
ALL PROPERTY TYPES

-30.23%



AVERAGE DAYS ON MARKET  
ALL PROPERTY TYPES

-48.00%



MEDIAN DAYS ON MARKET  
ALL PROPERTY TYPES

|                       | New Listings |         |        | % | Properties Sold |         |        | % | Median Sold Price |          |        | % | Median DOM |         |        | % |
|-----------------------|--------------|---------|--------|---|-----------------|---------|--------|---|-------------------|----------|--------|---|------------|---------|--------|---|
|                       | Q1 2024      | Q1 2023 | Change |   | Q1 2024         | Q1 2023 | Change |   | Q1 2024           | Q1 2023  | Change |   | Q1 2024    | Q1 2023 | Change |   |
| <b>Aliso Viejo</b>    | 96           | 97      | -1.03% |   | 83              | 55      | 51%    |   | \$863 K           | \$757 K  | 14%    |   | 9          | 20      | -55%   |   |
| Single Family         | 25           | 29      | -14%   |   | 19              | 7       | 171%   |   | \$1.20 M          | \$1.37 M | -12%   |   | 14         | 20      | -30%   |   |
| Condo                 | 71           | 68      | 4.41%  |   | 64              | 48      | 33%    |   | \$845 K           | \$740 K  | 14%    |   | 8          | 20      | -60%   |   |
| <b>Anaheim</b>        | 286          | 292     | -2.05% |   | 207             | 220     | -5.91% |   | \$865 K           | \$769 K  | 12%    |   | 14         | 25      | -44%   |   |
| Single Family         | 162          | 178     | -8.99% |   | 125             | 149     | -16%   |   | \$918 K           | \$805 K  | 14%    |   | 13         | 26      | -50%   |   |
| Condo                 | 124          | 114     | 8.77%  |   | 82              | 71      | 15%    |   | \$688 K           | \$575 K  | 20%    |   | 14         | 23      | -39%   |   |
| <b>Anaheim Hills</b>  | 111          | 105     | 5.71%  |   | 87              | 88      | -1.14% |   | \$1.03 M          | \$917 K  | 12%    |   | 13         | 21      | -38%   |   |
| Single Family         | 82           | 71      | 15%    |   | 66              | 63      | 4.76%  |   | \$1.27 M          | \$1.01 M | 26%    |   | 14         | 28      | -50%   |   |
| Condo                 | 29           | 34      | -15%   |   | 21              | 25      | -16%   |   | \$730 K           | \$690 K  | 5.80%  |   | 10         | 16      | -38%   |   |
| <b>Brea</b>           | 69           | 73      | -5.48% |   | 45              | 56      | -20%   |   | \$965 K           | \$933 K  | 3.49%  |   | 8          | 17      | -53%   |   |
| Single Family         | 52           | 58      | -10%   |   | 33              | 45      | -27%   |   | \$1.06 M          | \$965 K  | 9.64%  |   | 9          | 17      | -47%   |   |
| Condo                 | 17           | 15      | 13%    |   | 12              | 11      | 9.09%  |   | \$664 K           | \$750 K  | -12%   |   | 6          | 13      | -54%   |   |
| <b>Buena Park</b>     | 78           | 109     | -28%   |   | 65              | 90      | -28%   |   | \$910 K           | \$790 K  | 15%    |   | 11         | 28      | -61%   |   |
| Single Family         | 58           | 85      | -32%   |   | 51              | 69      | -26%   |   | \$925 K           | \$803 K  | 15%    |   | 13         | 20      | -35%   |   |
| Condo                 | 20           | 24      | -17%   |   | 14              | 21      | -33%   |   | \$838 K           | \$750 K  | 12%    |   | 6          | 33      | -82%   |   |
| <b>Corona Del Mar</b> | 80           | 76      | 5.26%  |   | 62              | 48      | 29%    |   | \$3.80 M          | \$3.39 M | 12%    |   | 37         | 39      | -5.13% |   |
| Single Family         | 48           | 54      | -11%   |   | 34              | 31      | 9.68%  |   | \$5.14 M          | \$3.98 M | 29%    |   | 35         | 27      | 30%    |   |
| Condo                 | 32           | 22      | 45%    |   | 28              | 17      | 65%    |   | \$2.74 M          | \$2.30 M | 19%    |   | 38         | 60      | -37%   |   |

# ORANGE COUNTY

## REAL ESTATE SNAPSHOT | Q1 2024

|                         | New Listings |         | %      | Properties Sold |         | %      | Median Sold Price |          | %      | Median DOM |         | %      |
|-------------------------|--------------|---------|--------|-----------------|---------|--------|-------------------|----------|--------|------------|---------|--------|
|                         | Q1 2024      | Q1 2023 | Change | Q1 2024         | Q1 2023 | Change | Q1 2024           | Q1 2023  | Change | Q1 2024    | Q1 2023 | Change |
| <b>Costa Mesa</b>       | 136          | 169     | -20%   | 121             | 115     | 5.22%  | \$1.35 M          | \$1.14 M | 19%    | 12         | 22      | -45%   |
| Single Family           | 94           | 119     | -21%   | 78              | 78      | 0.00%  | \$1.56 M          | \$1.26 M | 24%    | 12         | 21      | -43%   |
| Condo                   | 42           | 50      | -16%   | 43              | 37      | 16%    | \$815 K           | \$720 K  | 13%    | 12         | 23      | -48%   |
| <b>Coto De Caza</b>     | 52           | 40      | 30%    | 42              | 22      | 91%    | \$2.00 M          | \$1.83 M | 9.44%  | 8          | 35      | -77%   |
| Single Family           | 47           | 37      | 27%    | 39              | 21      | 86%    | \$2.06 M          | \$1.83 M | 12%    | 8          | 44      | -82%   |
| Condo                   | 5            | 3       | 67%    | 3               | 1       | 200%   | \$925 K           | \$754 K  | 23%    | 12         | 5       | 140%   |
| <b>Cypress</b>          | 65           | 73      | -11%   | 62              | 56      | 11%    | \$992 K           | \$829 K  | 20%    | 11         | 17      | -35%   |
| Single Family           | 46           | 53      | -13%   | 43              | 39      | 10%    | \$1.00 M          | \$944 K  | 5.93%  | 10         | 15      | -33%   |
| Condo                   | 19           | 20      | -5.00% | 19              | 17      | 12%    | \$850 K           | \$685 K  | 24%    | 17         | 19      | -11%   |
| <b>Dana Point</b>       | 134          | 147     | -8.84% | 75              | 74      | 1.35%  | \$1.58 M          | \$1.50 M | 5.44%  | 16         | 16      | 0.00%  |
| Single Family           | 84           | 87      | -3.45% | 41              | 51      | -20%   | \$1.75 M          | \$1.72 M | 2.04%  | 12         | 17      | -29%   |
| Condo                   | 50           | 60      | -17%   | 34              | 23      | 48%    | \$1.02 M          | \$950 K  | 7.63%  | 19         | 13      | 46%    |
| <b>Fountain Valley</b>  | 83           | 100     | -17%   | 75              | 89      | -16%   | \$1.29 M          | \$1.14 M | 14%    | 10         | 24      | -58%   |
| Single Family           | 65           | 78      | -17%   | 56              | 67      | -16%   | \$1.36 M          | \$1.19 M | 14%    | 8          | 22      | -64%   |
| Condo                   | 18           | 22      | -18%   | 19              | 22      | -14%   | \$709 K           | \$678 K  | 4.65%  | 12         | 33      | -64%   |
| <b>Fullerton</b>        | 226          | 165     | 37%    | 167             | 137     | 22%    | \$1.00 M          | \$873 K  | 15%    | 12         | 18      | -33%   |
| Single Family           | 174          | 117     | 49%    | 131             | 112     | 17%    | \$1.13 M          | \$948 K  | 19%    | 11         | 20      | -45%   |
| Condo                   | 52           | 48      | 8.33%  | 36              | 25      | 44%    | \$605 K           | \$585 K  | 3.33%  | 17         | 14      | 21%    |
| <b>Garden Grove</b>     | 152          | 177     | -14%   | 106             | 134     | -21%   | \$898 K           | \$793 K  | 13%    | 12         | 22      | -45%   |
| Single Family           | 111          | 119     | -6.72% | 71              | 84      | -15%   | \$960 K           | \$873 K  | 10%    | 12         | 17      | -29%   |
| Condo                   | 41           | 58      | -29%   | 35              | 50      | -30%   | \$570 K           | \$559 K  | 1.97%  | 12         | 34      | -65%   |
| <b>Huntington Beach</b> | 384          | 385     | -0.26% | 307             | 281     | 9.25%  | \$1.20 M          | \$1.13 M | 6.19%  | 23         | 27      | -15%   |
| Single Family           | 236          | 245     | -3.67% | 185             | 173     | 6.94%  | \$1.42 M          | \$1.28 M | 11%    | 20         | 25      | -20%   |
| Condo                   | 148          | 140     | 5.71%  | 122             | 108     | 13%    | \$713 K           | \$747 K  | -4.62% | 27         | 27      | 0.00%  |
| <b>Irvine</b>           | 613          | 521     | 18%    | 483             | 427     | 13%    | \$1.53 M          | \$1.33 M | 15%    | 10         | 24      | -58%   |
| Single Family           | 275          | 198     | 39%    | 215             | 192     | 12%    | \$2.20 M          | \$1.98 M | 11%    | 11         | 27      | -59%   |
| Condo                   | 338          | 323     | 4.64%  | 268             | 235     | 14%    | \$1.25 M          | \$1.05 M | 19%    | 10         | 20      | -50%   |
| <b>La Habra</b>         | 94           | 83      | 13%    | 68              | 62      | 9.68%  | \$800 K           | \$758 K  | 5.54%  | 14         | 22      | -36%   |
| Single Family           | 56           | 58      | -3.45% | 48              | 40      | 20%    | \$863 K           | \$848 K  | 1.77%  | 17         | 14      | 21%    |
| Condo                   | 38           | 25      | 52%    | 20              | 22      | -9.09% | \$515 K           | \$615 K  | -16%   | 10         | 24      | -58%   |
| <b>La Palma</b>         | 21           | 13      | 62%    | 17              | 29      | -41%   | \$1.13 M          | \$975 K  | 15%    | 14         | 44      | -68%   |
| Single Family           | 19           | 12      | 58%    | 15              | 27      | -44%   | \$1.13 M          | \$1.00 M | 13%    | 14         | 44      | -68%   |
| Condo                   | 2            | 1       | 100%   | 2               | 2       | 0.00%  | \$670 K           | \$619 K  | 8.32%  | 12         | 58      | -79%   |
| <b>Ladera Ranch</b>     | 64           | 78      | -18%   | 49              | 56      | -13%   | \$1.24 M          | \$1.08 M | 15%    | 13         | 25      | -48%   |
| Single Family           | 34           | 45      | -24%   | 29              | 32      | -9.38% | \$1.87 M          | \$1.88 M | -0.69% | 13         | 27      | -52%   |
| Condo                   | 30           | 33      | -9.09% | 20              | 24      | -17%   | \$904 K           | \$746 K  | 21%    | 12         | 25      | -52%   |
| <b>Laguna Beach</b>     | 123          | 106     | 16%    | 63              | 50      | 26%    | \$3.00 M          | \$2.83 M | 6.19%  | 54         | 49      | 10%    |
| Single Family           | 101          | 91      | 11%    | 52              | 39      | 33%    | \$3.12 M          | \$2.90 M | 7.41%  | 54         | 49      | 10%    |
| Condo                   | 22           | 15      | 47%    | 11              | 11      | 0.00%  | \$2.32 M          | \$1.60 M | 45%    | 54         | 59      | -8.47% |

# ORANGE COUNTY

## REAL ESTATE SNAPSHOT | Q1 2024

|                      | New Listings |         |        | Properties Sold |         |        | Median Sold Price |          |        | Median DOM |         |        |
|----------------------|--------------|---------|--------|-----------------|---------|--------|-------------------|----------|--------|------------|---------|--------|
|                      | Q1 2024      | Q1 2023 | Change | Q1 2024         | Q1 2023 | Change | Q1 2024           | Q1 2023  | Change | Q1 2024    | Q1 2023 | Change |
| Laguna Hills         | 68           | 71      | -4.23% | 54              | 55      | -1.82% | \$955 K           | \$1.01 M | -5.45% | 10         | 36      | -72%   |
| Single Family        | 44           | 47      | -6.38% | 33              | 36      | -8.33% | \$1.25 M          | \$1.29 M | -3.10% | 8          | 32      | -75%   |
| Condo                | 24           | 24      | 0.00%  | 21              | 19      | 11%    | \$626 K           | \$553 K  | 13%    | 11         | 38      | -71%   |
| Laguna Niguel        | 183          | 164     | 12%    | 129             | 119     | 8.40%  | \$1.33 M          | \$1.20 M | 11%    | 12         | 36      | -67%   |
| Single Family        | 104          | 103     | 0.97%  | 78              | 80      | -2.50% | \$1.70 M          | \$1.42 M | 20%    | 9          | 42      | -79%   |
| Condo                | 79           | 61      | 30%    | 51              | 39      | 31%    | \$780 K           | \$660 K  | 18%    | 18         | 33      | -45%   |
| Laguna Woods         | 116          | 121     | -4.13% | 86              | 81      | 6.17%  | \$420 K           | \$325 K  | 29%    | 28         | 30      | -6.67% |
| Single Family        | 1            | 1       | 0.00%  | 1               | 0       |        | \$375 K           | \$0      |        | 4          | 0       |        |
| Condo                | 115          | 120     | -4.17% | 85              | 81      | 4.94%  | \$424 K           | \$325 K  | 30%    | 28         | 30      | -6.67% |
| Lake Forest          | 190          | 216     | -12%   | 163             | 160     | 1.88%  | \$1.15 M          | \$988 K  | 16%    | 11         | 21      | -48%   |
| Single Family        | 122          | 133     | -8.27% | 99              | 108     | -8.33% | \$1.40 M          | \$1.18 M | 18%    | 11         | 20      | -45%   |
| Condo                | 68           | 83      | -18%   | 64              | 52      | 23%    | \$639 K           | \$618 K  | 3.33%  | 14         | 24      | -42%   |
| Los Alamitos         | 26           | 18      | 44%    | 16              | 18      | -11%   | \$1.22 M          | \$1.18 M | 3.48%  | 28         | 39      | -28%   |
| Single Family        | 21           | 14      | 50%    | 12              | 16      | -25%   | \$1.36 M          | \$1.21 M | 12%    | 29         | 29      | 0.00%  |
| Condo                | 5            | 4       | 25%    | 4               | 2       | 100%   | \$755 K           | \$833 K  | -9.41% | 14         | 80      | -83%   |
| Midway City          | 7            | 12      | -42%   | 5               | 1       | 400%   | \$1.06 M          | \$850 K  | 25%    | 32         | 14      | 129%   |
| Single Family        | 4            | 11      | -64%   | 4               | 1       | 300%   | \$1.08 M          | \$850 K  | 27%    | 72         | 14      | 414%   |
| Condo                | 3            | 1       | 200%   | 1               | 0       |        | \$600 K           | \$0      |        | 32         | 0       |        |
| Mission Viejo        | 229          | 235     | -2.55% | 169             | 222     | -24%   | \$1.06 M          | \$927 K  | 14%    | 12         | 18      | -33%   |
| Single Family        | 161          | 181     | -11%   | 125             | 164     | -24%   | \$1.20 M          | \$1.03 M | 17%    | 12         | 17      | -29%   |
| Condo                | 68           | 54      | 26%    | 44              | 58      | -24%   | \$753 K           | \$700 K  | 7.50%  | 12         | 24      | -50%   |
| Newport Beach        | 245          | 197     | 24%    | 130             | 121     | 7.44%  | \$2.98 M          | \$2.55 M | 17%    | 22         | 26      | -15%   |
| Single Family        | 172          | 130     | 32%    | 86              | 72      | 19%    | \$4.38 M          | \$3.21 M | 36%    | 28         | 31      | -9.68% |
| Condo                | 73           | 67      | 8.96%  | 44              | 49      | -10%   | \$1.49 M          | \$1.34 M | 11%    | 17         | 18      | -5.56% |
| Newport Coast        | 33           | 41      | -20%   | 21              | 29      | -28%   | \$4.58 M          | \$4.43 M | 3.27%  | 38         | 59      | -36%   |
| Single Family        | 22           | 28      | -21%   | 12              | 23      | -48%   | \$8.23 M          | \$4.75 M | 73%    | 35         | 36      | -2.78% |
| Condo                | 11           | 13      | -15%   | 9               | 6       | 50%    | \$1.73 M          | \$1.70 M | 1.95%  | 46         | 75      | -39%   |
| North Tustin         | 34           | 55      | -38%   | 23              | 32      | -28%   | \$1.70 M          | \$1.55 M | 9.63%  | 11         | 16      | -31%   |
| Single Family        | 34           | 55      | -38%   | 23              | 32      | -28%   | \$1.70 M          | \$1.55 M | 9.63%  | 11         | 16      | -31%   |
| Condo                | 0            | 0       |        | 0               | 0       |        | \$0               | \$0      |        | 0          | 0       |        |
| Orange               | 194          | 170     | 14%    | 169             | 164     | 3.05%  | \$1.04 M          | \$895 K  | 16%    | 9          | 39      | -77%   |
| Single Family        | 140          | 125     | 12%    | 124             | 123     | 0.81%  | \$1.10 M          | \$970 K  | 13%    | 9          | 34      | -74%   |
| Condo                | 54           | 45      | 20%    | 45              | 41      | 9.76%  | \$675 K           | \$655 K  | 3.05%  | 8          | 44      | -82%   |
| Placentia            | 94           | 77      | 22%    | 78              | 74      | 5.41%  | \$1.00 M          | \$857 K  | 17%    | 9          | 26      | -65%   |
| Single Family        | 66           | 53      | 25%    | 59              | 55      | 7.27%  | \$1.09 M          | \$925 K  | 18%    | 8          | 29      | -72%   |
| Condo                | 28           | 24      | 17%    | 19              | 19      | 0.00%  | \$695 K           | \$512 K  | 36%    | 13         | 17      | -24%   |
| Rancho Mission Viejo | 95           | 70      | 36%    | 69              | 35      | 97%    | \$1.02 M          | \$908 K  | 12%    | 17         | 31      | -45%   |
| Single Family        | 53           | 46      | 15%    | 40              | 19      | 111%   | \$1.28 M          | \$1.17 M | 9.62%  | 15         | 27      | -44%   |
| Condo                | 42           | 24      | 75%    | 29              | 16      | 81%    | \$775 K           | \$792 K  | -2.15% | 19         | 35      | -46%   |

# ORANGE COUNTY

## REAL ESTATE SNAPSHOT | Q1 2024

|                               | New Listings |         |        | Properties Sold |         |        | Median Sold Price |          |        | Median DOM |         |        |
|-------------------------------|--------------|---------|--------|-----------------|---------|--------|-------------------|----------|--------|------------|---------|--------|
|                               | Q1 2024      | Q1 2023 | Change | Q1 2024         | Q1 2023 | Change | Q1 2024           | Q1 2023  | Change | Q1 2024    | Q1 2023 | Change |
| <b>Rancho Santa Margarita</b> | 130          | 133     | -2.26% | 112             | 119     | -5.88% | \$973 K           | \$865 K  | 13%    | 9          | 26      | -65%   |
| Single Family                 | 72           | 74      | -2.70% | 60              | 64      | -6.25% | \$1.30 M          | \$1.13 M | 16%    | 9          | 26      | -65%   |
| Condo                         | 58           | 59      | -1.69% | 52              | 55      | -5.45% | \$697 K           | \$669 K  | 4.20%  | 9          | 26      | -65%   |
| <b>Rossmoor</b>               | 14           | 17      | -18%   | 18              | 10      | 80%    | \$1.68 M          | \$1.53 M | 10%    | 8          | 6       | 33%    |
| Single Family                 | 14           | 16      | -13%   | 18              | 9       | 100%   | \$1.68 M          | \$1.55 M | 8.23%  | 8          | 6       | 33%    |
| Condo                         | 0            | 1       |        | 0               | 1       |        | \$0               | \$700 K  |        | 0          | 17      |        |
| <b>San Clemente</b>           | 206          | 159     | 30%    | 136             | 124     | 9.68%  | \$1.64 M          | \$1.60 M | 2.47%  | 20         | 32      | -38%   |
| Single Family                 | 163          | 128     | 27%    | 99              | 95      | 4.21%  | \$1.80 M          | \$1.70 M | 5.88%  | 21         | 32      | -34%   |
| Condo                         | 43           | 31      | 39%    | 37              | 29      | 28%    | \$960 K           | \$940 K  | 2.13%  | 18         | 33      | -45%   |
| <b>San Juan Capistrano</b>    | 122          | 98      | 24%    | 83              | 78      | 6.41%  | \$1.29 M          | \$1.24 M | 4.78%  | 20         | 24      | -17%   |
| Single Family                 | 87           | 74      | 18%    | 63              | 55      | 15%    | \$1.74 M          | \$1.65 M | 5.78%  | 23         | 23      | 0.00%  |
| Condo                         | 35           | 24      | 46%    | 20              | 23      | -13%   | \$972 K           | \$855 K  | 14%    | 12         | 28      | -57%   |
| <b>Santa Ana</b>              | 282          | 255     | 11%    | 176             | 170     | 3.53%  | \$797 K           | \$718 K  | 11%    | 13         | 23      | -43%   |
| Single Family                 | 148          | 145     | 2.07%  | 105             | 110     | -4.55% | \$900 K           | \$795 K  | 13%    | 13         | 19      | -32%   |
| Condo                         | 134          | 110     | 22%    | 71              | 60      | 18%    | \$475 K           | \$425 K  | 12%    | 16         | 36      | -56%   |
| <b>Seal Beach</b>             | 49           | 27      | 81%    | 25              | 26      | -3.85% | \$1.35 M          | \$1.41 M | -4.42% | 36         | 15      | 140%   |
| Single Family                 | 34           | 17      | 100%   | 16              | 20      | -20%   | \$1.37 M          | \$1.63 M | -16%   | 39         | 15      | 160%   |
| Condo                         | 15           | 10      | 50%    | 9               | 6       | 50%    | \$565 K           | \$568 K  | -0.44% | 36         | 22      | 64%    |
| <b>Silverado</b>              | 2            | 0       |        | 1               | 0       |        | \$2.80 M          | \$0      |        | 11         | 0       |        |
| Single Family                 | 2            | 0       |        | 1               | 0       |        | \$2.80 M          | \$0      |        | 11         | 0       |        |
| Condo                         | 0            | 0       |        | 0               | 0       |        | \$0               | \$0      |        | 0          | 0       |        |
| <b>Silverado Canyon</b>       | 9            | 5       | 80%    | 4               | 3       | 33%    | \$762 K           | \$735 K  | 3.64%  | 28         | 87      | -68%   |
| Single Family                 | 9            | 5       | 80%    | 4               | 3       | 33%    | \$762 K           | \$735 K  | 3.64%  | 28         | 87      | -68%   |
| Condo                         | 0            | 0       |        | 0               | 0       |        | \$0               | \$0      |        | 0          | 0       |        |
| <b>Stanton</b>                | 42           | 34      | 24%    | 34              | 31      | 9.68%  | \$630 K           | \$705 K  | -11%   | 18         | 31      | -42%   |
| Single Family                 | 11           | 20      | -45%   | 11              | 17      | -35%   | \$910 K           | \$775 K  | 17%    | 10         | 36      | -72%   |
| Condo                         | 31           | 14      | 121%   | 23              | 14      | 64%    | \$620 K           | \$575 K  | 7.83%  | 19         | 23      | -17%   |
| <b>Sunset Beach</b>           | 5            | 5       | 0.00%  | 2               | 0       |        | \$2.36 M          | \$0      |        | 99         | 0       |        |
| Single Family                 | 3            | 2       | 50%    | 1               | 0       |        | \$2.28 M          | \$0      |        | 42         | 0       |        |
| Condo                         | 2            | 3       | -33%   | 1               | 0       |        | \$2.45 M          | \$0      |        | 156        | 0       |        |
| <b>Trabuco Canyon</b>         | 25           | 6       | 317%   | 12              | 11      | 9.09%  | \$1.21 M          | \$1.27 M | -4.55% | 7          | 24      | -71%   |
| Single Family                 | 19           | 5       | 280%   | 9               | 7       | 29%    | \$1.51 M          | \$1.50 M | 0.67%  | 7          | 24      | -71%   |
| Condo                         | 6            | 1       | 500%   | 3               | 4       | -25%   | \$580 K           | \$608 K  | -4.53% | 42         | 29      | 45%    |
| <b>Tustin</b>                 | 130          | 108     | 20%    | 107             | 87      | 23%    | \$1.05 M          | \$951 K  | 10%    | 9          | 20      | -55%   |
| Single Family                 | 61           | 69      | -12%   | 56              | 51      | 9.80%  | \$1.41 M          | \$1.25 M | 13%    | 9          | 14      | -36%   |
| Condo                         | 69           | 39      | 77%    | 51              | 36      | 42%    | \$739 K           | \$639 K  | 16%    | 8          | 30      | -73%   |
| <b>Villa Park</b>             | 12           | 24      | -50%   | 14              | 11      | 27%    | \$2.06 M          | \$1.98 M | 4.30%  | 13         | 18      | -28%   |
| Single Family                 | 12           | 24      | -50%   | 14              | 11      | 27%    | \$2.06 M          | \$1.98 M | 4.30%  | 13         | 18      | -28%   |
| Condo                         | 0            | 0       |        | 0               | 0       |        | \$0               | \$0      |        | 0          | 0       |        |

# ORANGE COUNTY

## REAL ESTATE SNAPSHOT | Q1 2024

|               | New Listings |         |        | Properties Sold |         |        | Median Sold Price |          |        | Median DOM |         |        |
|---------------|--------------|---------|--------|-----------------|---------|--------|-------------------|----------|--------|------------|---------|--------|
|               | Q1 2024      | Q1 2023 | Change | Q1 2024         | Q1 2023 | Change | Q1 2024           | Q1 2023  | Change | Q1 2024    | Q1 2023 | Change |
| Westminster   | 78           | 74      | 5.41%  | 62              | 56      | 11%    | \$1.05 M          | \$840 K  | 25%    | 10         | 16      | -38%   |
| Single Family | 69           | 70      | -1.43% | 56              | 49      | 14%    | \$1.06 M          | \$880 K  | 21%    | 11         | 14      | -21%   |
| Condo         | 9            | 4       | 125%   | 6               | 7       | -14%   | \$790 K           | \$690 K  | 14%    | 8          | 61      | -87%   |
| Yorba Linda   | 172          | 161     | 6.83%  | 120             | 127     | -5.51% | \$1.34 M          | \$1.07 M | 25%    | 9          | 30      | -70%   |
| Single Family | 136          | 114     | 19%    | 95              | 95      | 0.00%  | \$1.47 M          | \$1.27 M | 16%    | 9          | 38      | -76%   |
| Condo         | 36           | 47      | -23%   | 25              | 32      | -22%   | \$665 K           | \$663 K  | 0.38%  | 9          | 28      | -68%   |
| Total         | 5662         | 5367    | 5.50%  | 4202            | 4056    | 3.60%  | \$1.12 M          | \$975 K  | 15%    | 13         | 25      | -48%   |
| Single Family | 3556         | 3429    | 3.70%  | 2635            | 2637    | -0.08% | \$1.34 M          | \$1.18 M | 14%    | 13         | 24      | -46%   |
| Condo         | 2106         | 1938    | 8.67%  | 1567            | 1419    | 10%    | \$775 K           | \$710 K  | 9.15%  | 13         | 27      | -52%   |

# REAL ESTATE SNAPSHOT

ORANGE COUNTY

## MARKET OVERVIEW

Q1 2024 | Single Family ?

|                                                       |                                                         |                                                        |
|-------------------------------------------------------|---------------------------------------------------------|--------------------------------------------------------|
| -0.08%<br>↓<br>PROPERTIES SOLD<br>SINGLE FAMILY       | 17.30%<br>↑<br>AVERAGE SOLD PRICE<br>SINGLE FAMILY      | 14.04%<br>↑<br>MEDIAN SOLD PRICE<br>SINGLE FAMILY      |
| 3.70%<br>↑<br>NEW LISTINGS<br>SINGLE FAMILY           | 14.98%<br>↑<br>AVERAGE LIST PRICE<br>SINGLE FAMILY      | 9.54%<br>↑<br>MEDIAN LIST PRICE<br>SINGLE FAMILY       |
| 40.74%<br>↑<br>LIST/SELL PRICE RATIO<br>SINGLE FAMILY | -33.33%<br>↓<br>AVERAGE DAYS ON MARKET<br>SINGLE FAMILY | -45.83%<br>↓<br>MEDIAN DAYS ON MARKET<br>SINGLE FAMILY |

## LISTING INVENTORY AND NUMBER OF SALES

Q1 2024 | Single Family ?

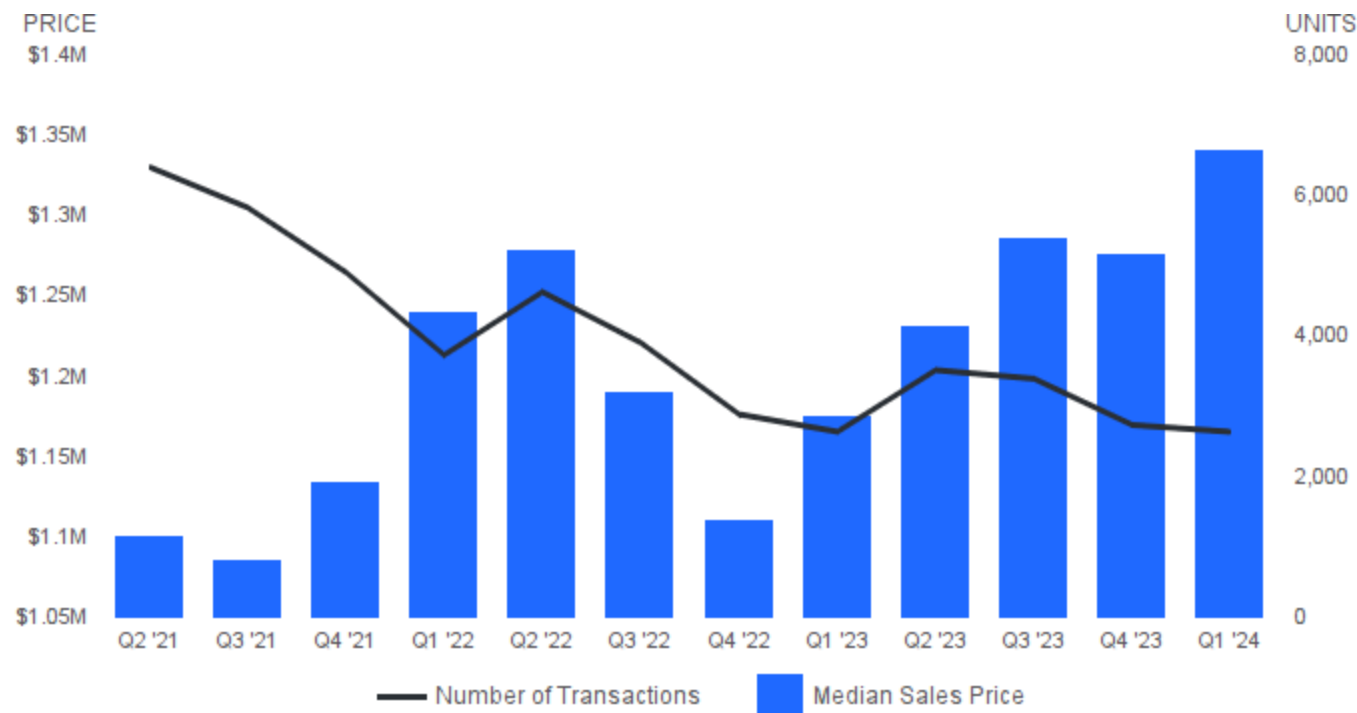
Quarterly inventory of properties for sale along with number of sales



MEDIAN SALES PRICE AND NUMBER OF SALES

Q1 2024 | Single Family ?

**Median Sales Price** | Price of the ""middle"" property sold -an equal number of sales were above and below this price.  
**Number of Sales** | Number of properties sold.



AVERAGE SALES PRICE AND AVERAGE DAYS ON MARKET

Q1 2024 | Single Family ?

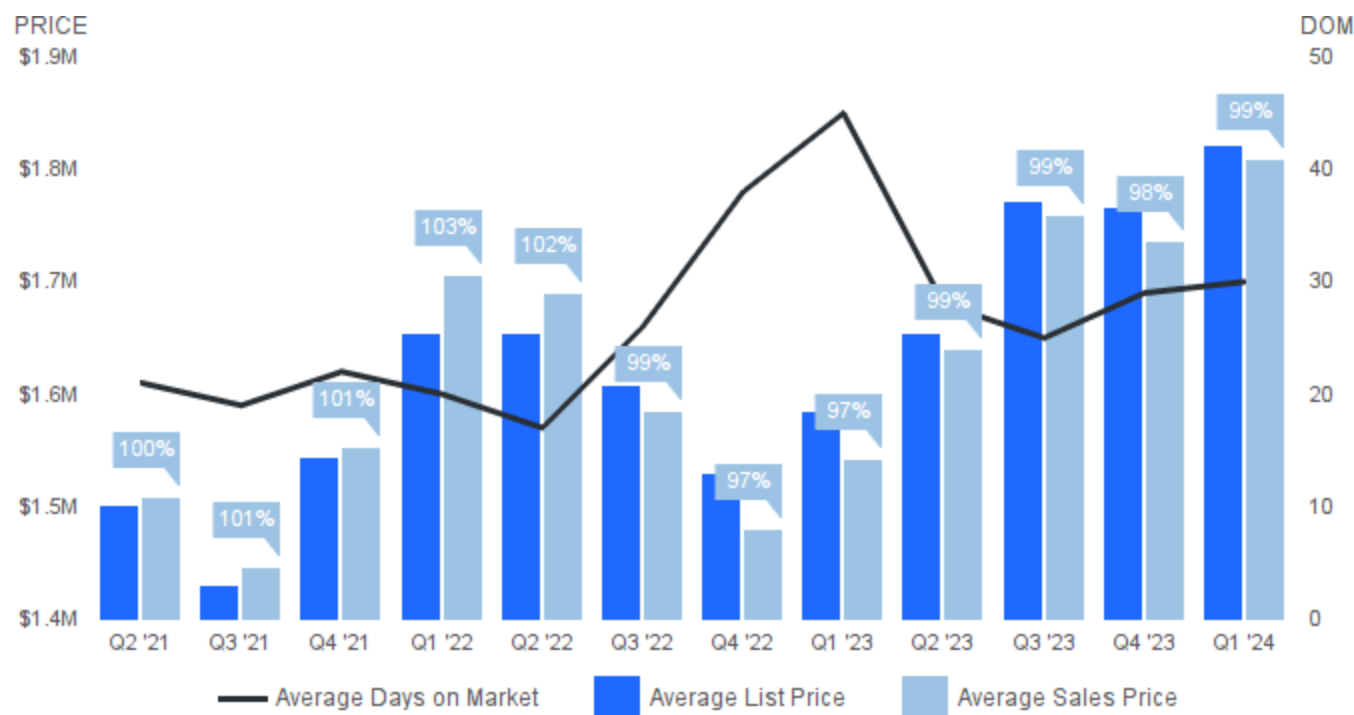
**Average Sales Price** | Average sales price for all properties sold.  
**Average Days on Market** | Average days on market for all properties sold.



SALES PRICE AS A PERCENTAGE OF ORIGINAL PRICE & AVERAGE DOM

Q1 2024 | Single Family ?

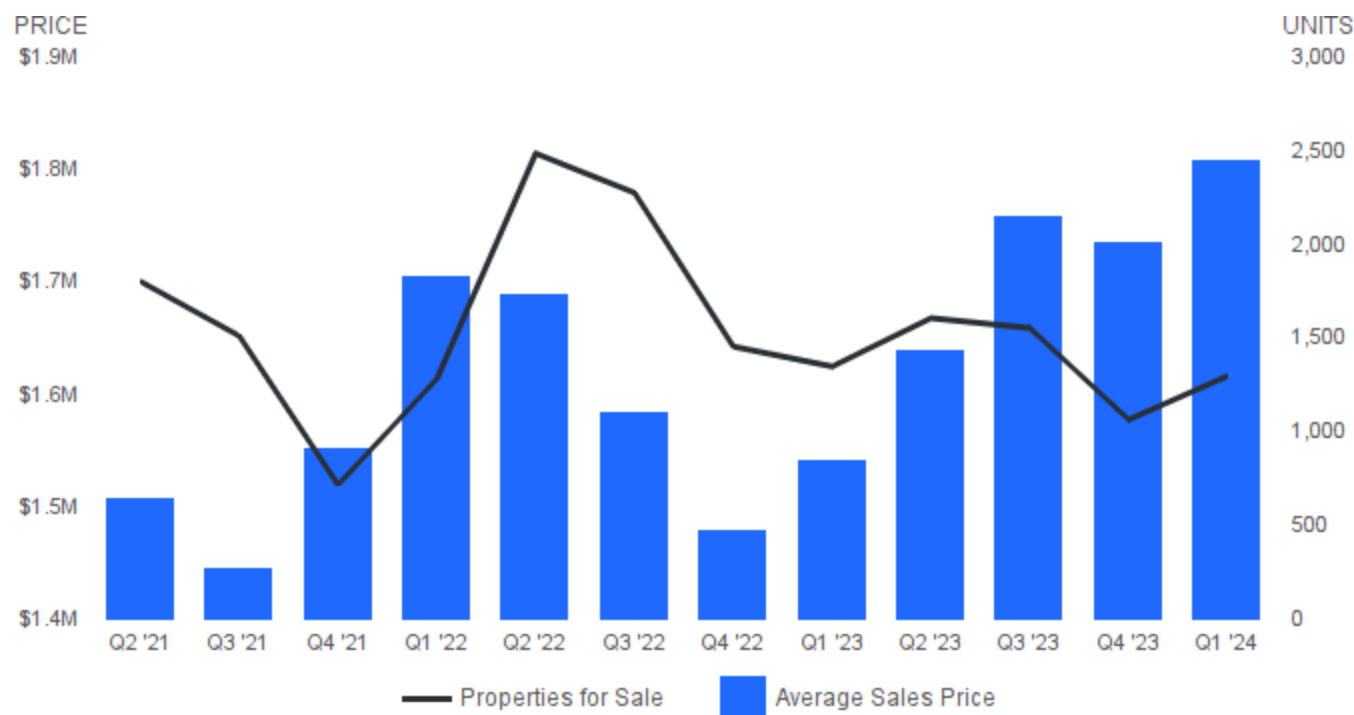
Sale Price as a Percentage of Original Price | Average sale price of property as percentage of final list price.  
Average Days on Market | Average days on market for all properties sold.



AVERAGE SALES PRICE AND NUMBER OF PROPERTIES FOR SALE

Q1 2024 | Single Family ?

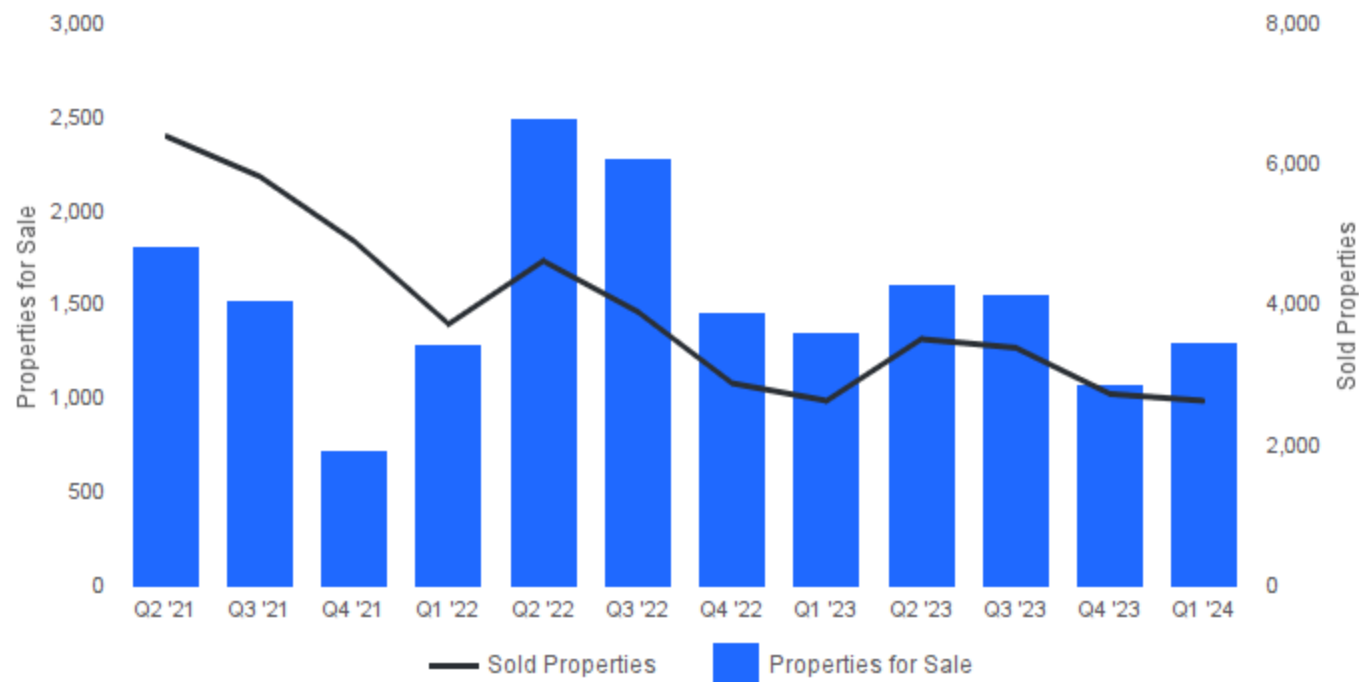
Average Sales Price | Average sales price for all properties sold.  
Properties for Sale | Number of properties listed for sale at the end of quarter.



PROPERTIES FOR SALE AND SOLD PROPERTIES

Q1 2024 | Single Family ?

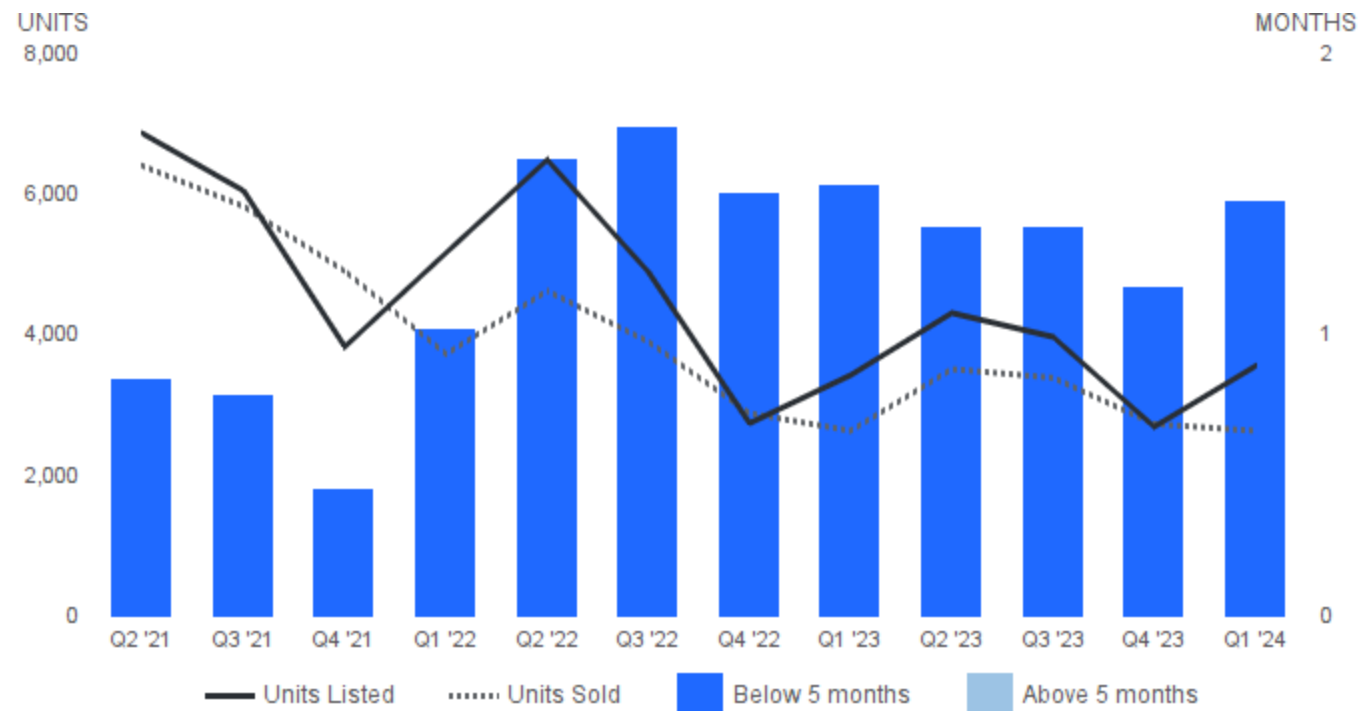
Properties for Sale | Number of properties listed for sale at the end of quarter.  
Sold Properties | Number of properties sold.



MONTHS SUPPLY OF INVENTORY

Q1 2024 | Single Family ?

Months Supply of Inventory | Properties for sale divided by number of properties sold.  
Units Listed | Number of properties listed for sale at the end of month.  
Units Sold | Number of properties sold.



# REAL ESTATE SNAPSHOT

ORANGE COUNTY

## MARKET OVERVIEW

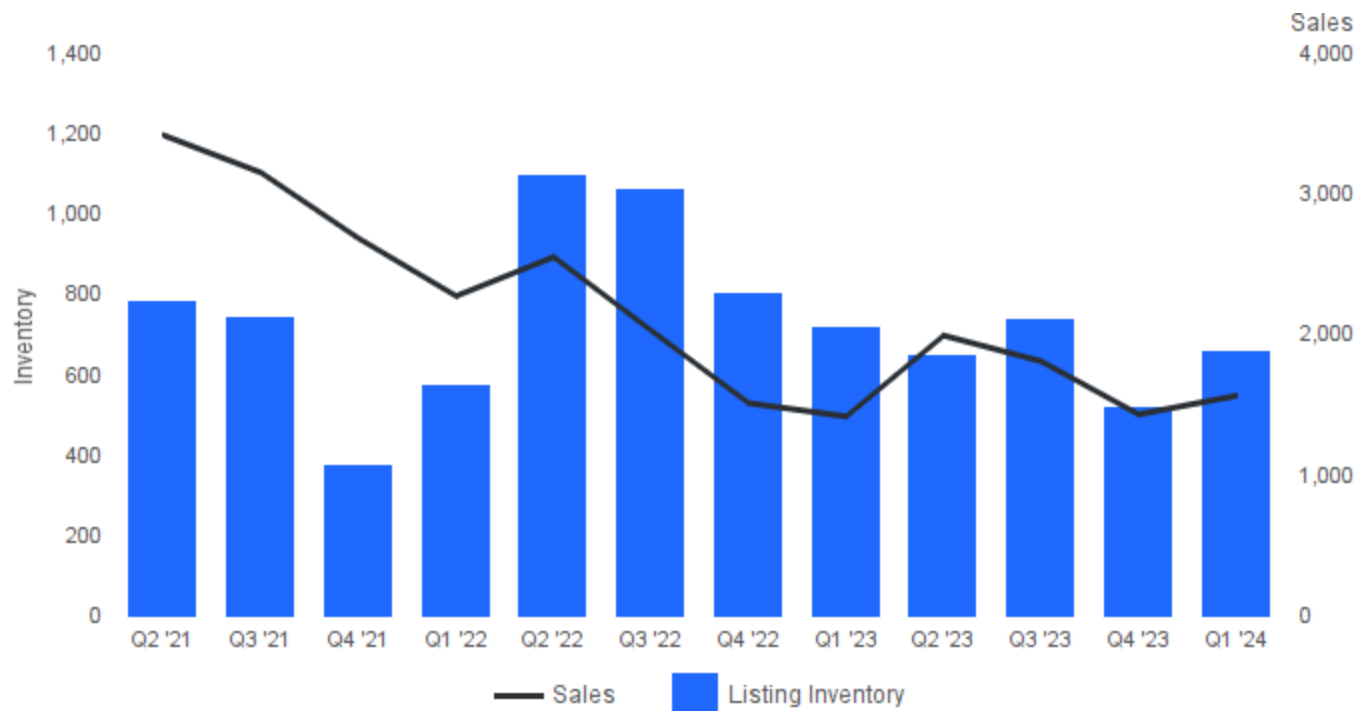
Q1 2024 | Condo

|                                |                                 |                                |
|--------------------------------|---------------------------------|--------------------------------|
| 10.35%                         | 13.23%                          | 9.15%                          |
| PROPERTIES SOLD<br>CONDO       | AVERAGE SOLD PRICE<br>CONDO     | MEDIAN SOLD PRICE<br>CONDO     |
| 8.61%                          | 11.29%                          | 6.34%                          |
| NEW LISTINGS<br>CONDO          | AVERAGE LIST PRICE<br>CONDO     | MEDIAN LIST PRICE<br>CONDO     |
| 1.69%                          | -30.95%                         | -51.85%                        |
| LIST/SELL PRICE RATIO<br>CONDO | AVERAGE DAYS ON MARKET<br>CONDO | MEDIAN DAYS ON MARKET<br>CONDO |

## LISTING INVENTORY AND NUMBER OF SALES

Q1 2024 | Condo

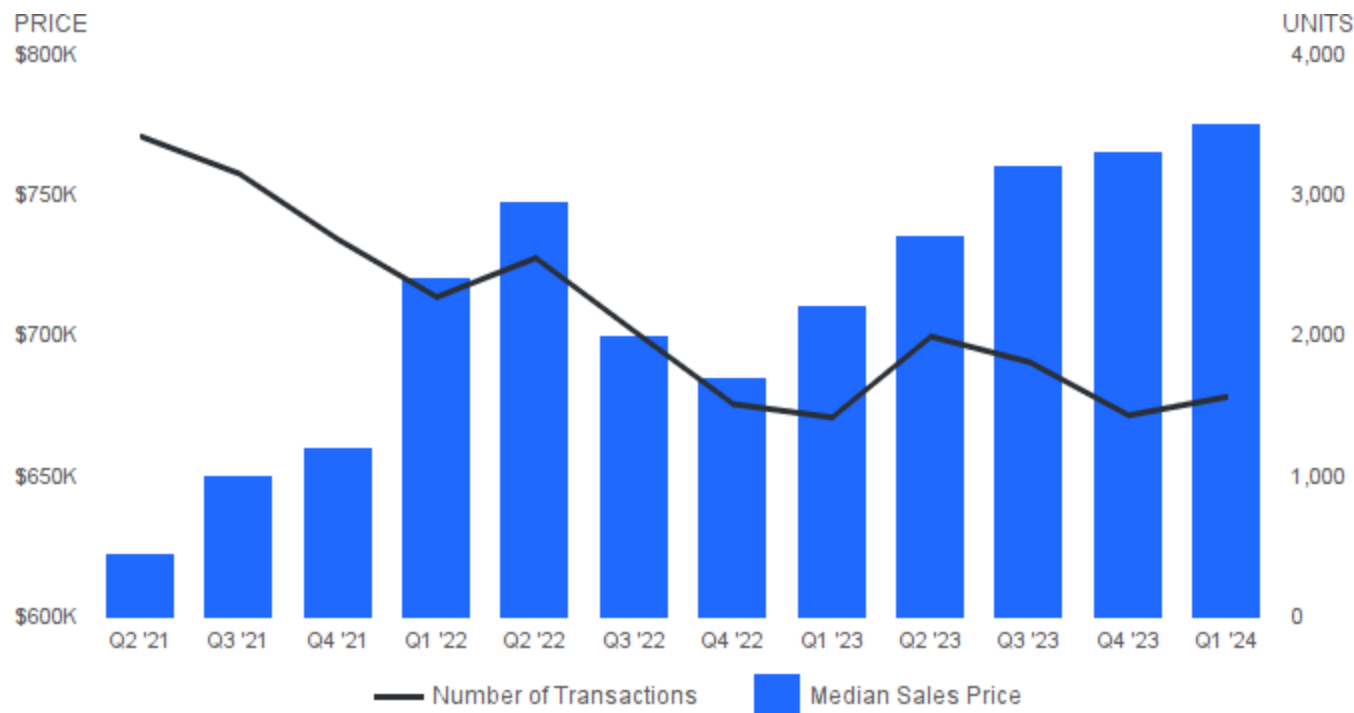
Quarterly inventory of properties for sale along with number of sales



MEDIAN SALES PRICE AND NUMBER OF SALES

Q1 2024 | Condo ?

**Median Sales Price** | Price of the ""middle"" property sold -an equal number of sales were above and below this price.  
**Number of Sales** | Number of properties sold.



AVERAGE SALES PRICE AND AVERAGE DAYS ON MARKET

Q1 2024 | Condo ?

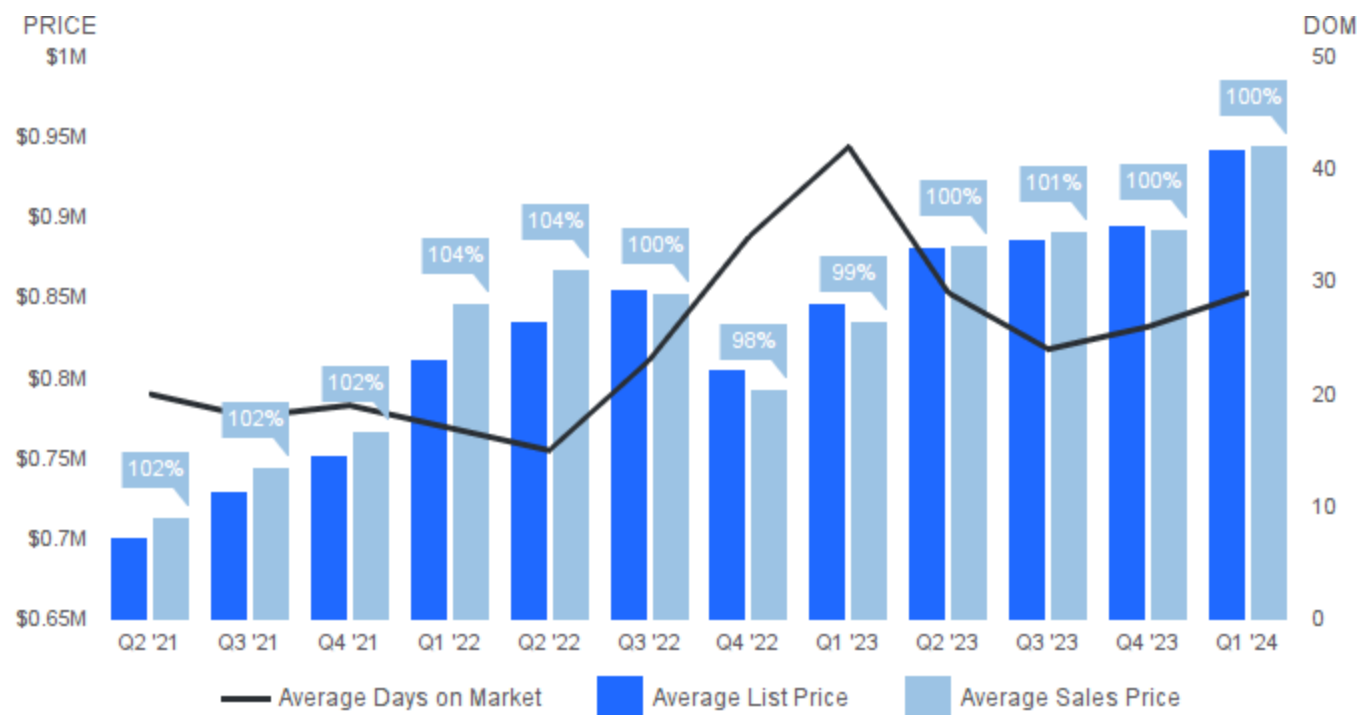
**Average Sales Price** | Average sales price for all properties sold.  
**Average Days on Market** | Average days on market for all properties sold.



SALES PRICE AS A PERCENTAGE OF ORIGINAL PRICE & AVERAGE DOM

Q1 2024 | Condo ?

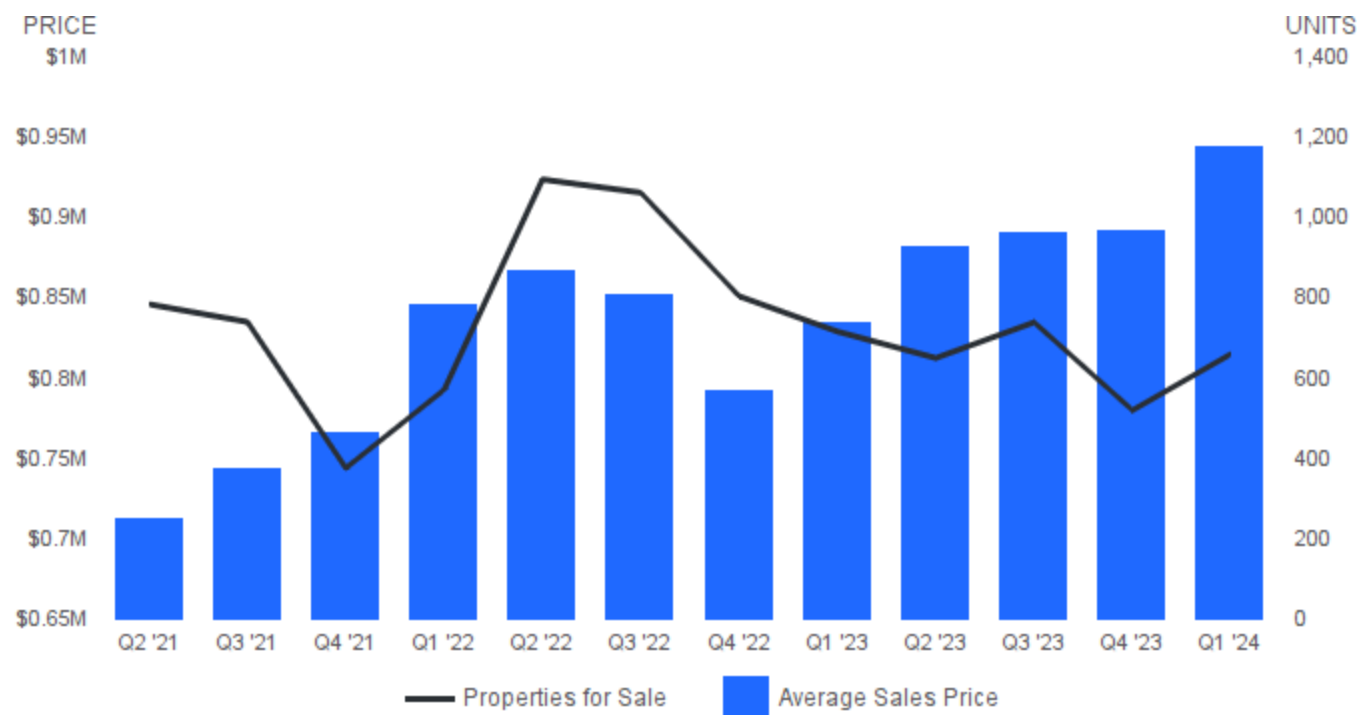
**Sale Price as a Percentage of Original Price** | Average sale price of property as percentage of final list price.  
**Average Days on Market** | Average days on market for all properties sold.



AVERAGE SALES PRICE AND NUMBER OF PROPERTIES FOR SALE

Q1 2024 | Condo ?

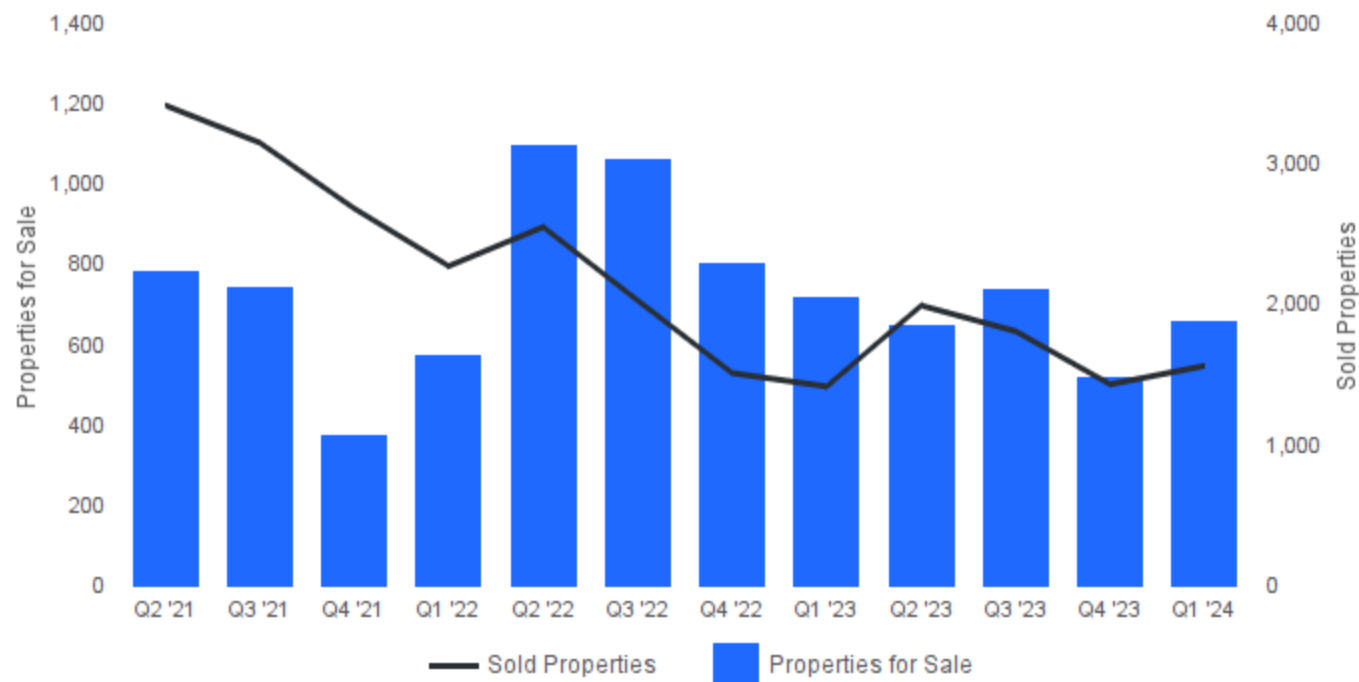
**Average Sales Price** | Average sales price for all properties sold.  
**Properties for Sale** | Number of properties listed for sale at the end of quarter.



PROPERTIES FOR SALE AND SOLD PROPERTIES

Q1 2024 | Condo ?

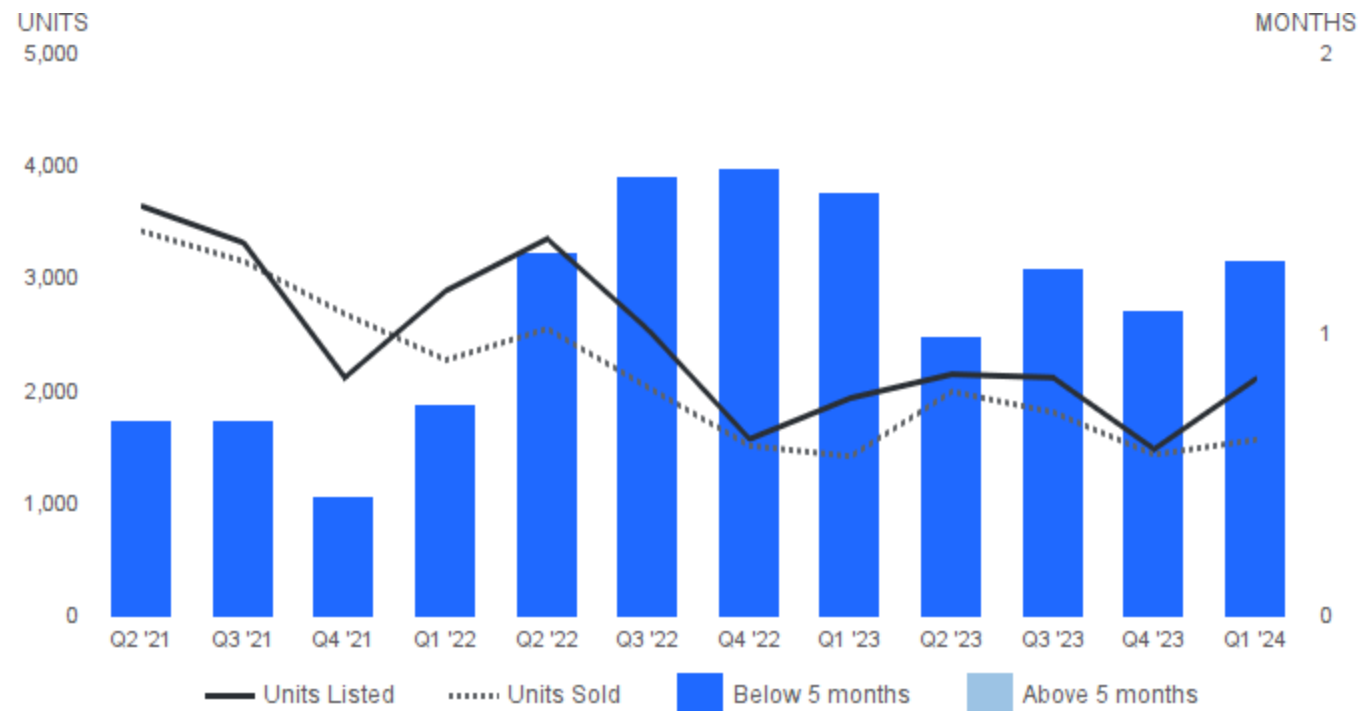
**Properties for Sale** | Number of properties listed for sale at the end of quarter.  
**Sold Properties** | Number of properties sold.



MONTHS SUPPLY OF INVENTORY

Q1 2024 | Condo ?

**Months Supply of Inventory** | Properties for sale divided by number of properties sold.  
**Units Listed** | Number of properties listed for sale at the end of month.  
**Units Sold** | Number of properties sold.



# ADDITIONAL REPORTS

ORANGE COUNTY

Q1 2024

## ALISO VIEJO (CA)

[Monthly Report](#)

[Quarterly Report](#)

## ANAHEIM (CA)

[Monthly Report](#)

[Quarterly Report](#)

## ANAHEIM HILLS (CA)

[Monthly Report](#)

[Quarterly Report](#)

## BREA (CA)

[Monthly Report](#)

[Quarterly Report](#)

## BUENA PARK (CA)

[Monthly Report](#)

[Quarterly Report](#)

## CORONA DEL MAR (CA)

[Monthly Report](#)

[Quarterly Report](#)

## COSTA MESA (CA)

[Monthly Report](#)

[Quarterly Report](#)

## COTO DE CAZA (CA)

[Monthly Report](#)

[Quarterly Report](#)

## CYPRESS (CA)

[Monthly Report](#)

[Quarterly Report](#)

## DANA POINT (CA)

[Monthly Report](#)

[Quarterly Report](#)

## FOUNTAIN VALLEY (CA)

[Monthly Report](#)

[Quarterly Report](#)

## FULLERTON (CA)

[Monthly Report](#)

[Quarterly Report](#)

## GARDEN GROVE (CA)

[Monthly Report](#)

[Quarterly Report](#)

## HUNTINGTON BEACH (CA)

[Monthly Report](#)

[Quarterly Report](#)

## IRVINE (CA)

[Monthly Report](#)

[Quarterly Report](#)

## LA HABRA (CA)

[Monthly Report](#)

[Quarterly Report](#)

## LA PALMA (CA)

[Monthly Report](#)

[Quarterly Report](#)

## LADERA RANCH (CA)

[Monthly Report](#)

[Quarterly Report](#)

MONTHLY REPORT AVAILABLE FOR SPECIFIED CITY/AREA/NEIGHBORHOOD.

QUARTERLY REPORT AVAILABLE FOR SPECIFIED CITY/AREA/NEIGHBORHOOD.

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## REPORTS CONTINUED

### **LAGUNA BEACH (CA)**

[Monthly Report](#)  
[Quarterly Report](#)

### **LAGUNA HILLS (CA)**

[Monthly Report](#)  
[Quarterly Report](#)

### **LAGUNA NIGUEL (CA)**

[Monthly Report](#)  
[Quarterly Report](#)

### **LAGUNA WOODS (CA)**

[Monthly Report](#)  
[Quarterly Report](#)

### **LAKE FOREST (CA)**

[Monthly Report](#)  
[Quarterly Report](#)

### **LOS ALAMITOS (CA)**

[Monthly Report](#)  
[Quarterly Report](#)

### **MISSION VIEJO (CA)**

[Monthly Report](#)  
[Quarterly Report](#)

### **NEWPORT BEACH (CA)**

[Monthly Report](#)  
[Quarterly Report](#)

### **NEWPORT COAST (CA)**

[Monthly Report](#)  
[Quarterly Report](#)

### **NORTH TUSTIN (CA)**

[Monthly Report](#)  
[Quarterly Report](#)

### **ORANGE (CA)**

[Monthly Report](#)  
[Quarterly Report](#)

### **PLACENTIA (CA)**

[Monthly Report](#)  
[Quarterly Report](#)

### **RANCHO MISSION VIEJO (CA)**

[Monthly Report](#)  
[Quarterly Report](#)

### **RANCHO SANTA MARGARITA (CA)**

[Monthly Report](#)  
[Quarterly Report](#)

### **ROSSMOOR (CA)**

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### **SAN CLEMENTE (CA)**

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### **SAN JUAN CAPISTRANO (CA)**

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[Quarterly Report](#)

### **SANTA ANA (CA)**

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[Quarterly Report](#)

### **SEAL BEACH (CA)**

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[Quarterly Report](#)

### **STANTON (CA)**

[Monthly Report](#)  
[Quarterly Report](#)

### **TRABUCO CANYON (CA)**

[Monthly Report](#)  
[Quarterly Report](#)

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## REPORTS CONTINUED

### TUSTIN (CA)

[Monthly Report](#)  
[Quarterly Report](#)

### VILLA PARK (CA)

[Monthly Report](#)  
[Quarterly Report](#)

### WESTMINSTER (CA)

[Monthly Report](#)  
[Quarterly Report](#)

### YORBA LINDA (CA)

[Monthly Report](#)  
[Quarterly Report](#)

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